



**LAMAR**  
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**DESIGN/BUILD.**



**Your Future. Precisely.**

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## DESIGN/BUILD: PRECISELY WHAT YOU NEED

Whether renovating an existing facility or starting from the ground up, Lamar Construction is uniquely suited to not only meet your needs, but to exceed your expectations.

Since 1938, Lamar Construction has been breaking ground throughout West Michigan and beyond, and over these years has become considered among the region's premier General Contractors. We've achieved this reputation by adhering to the basics of good business: Customer Service, Flexibility, and Quality.

At Lamar Construction, "customer service" is an activity that involves far more than just being friendly; it's about comprehending our customers' priorities, clearly communicating the best possible options, and following through with our commitments. Our Design/Build approach allows our clients to play an integral and on-going role in the process, from conception to the finishing touches. Every project is unique; Lamar Construction takes pride in its ability to deliver precisely what the customer needs, down to the smallest detail, on time and on budget.

Lamar Construction's diverse portfolio demonstrates this flexibility. Over our history of over 70 years, we have completed projects within virtually every field, from churches to medical offices, retail facilities to manufacturing plants. This experience, combined with the vast resources at our disposal, allows us to move forward quickly and efficiently with even the most specialized of project specifications and within the tightest of deadlines.

But regardless of the nature of the project, Lamar Construction's dedication to quality remains unchanged. This means a keen attention to detail during the design process and employment of the finest materials and relentless standards of workmanship as construction moves forward. Lamar Construction appreciates the fact that an organization's facility speaks volumes—to both customers and employees—about an organization's character.

Put simply, we're not proud of our work unless you are.

## Pre-Bid Consultations: Getting to Know You

This is where it all begins. You've got a project in mind and need someone to help you make it a reality. You may know exactly what you want, down to the last detail, or perhaps have only a general concept in need of fleshing out. Either way, our Business Development team is dedicated to getting to know you and your business, taking the time to comprehend your project requirements early in our dialogue in order to ensure hassle-free, predictable results as the process moves forward.

## Design Development: Mapping It Out

Once we've established your priorities and project's general requirements, it's time to begin discussing the details. In conjunction with our Estimating department, our Business Development team can provide you with options tailored to your specifications and your budget. Preliminary drawings will then be presented for your review and any necessary design changes can be discussed and easily implemented before a final construction budget and schedule is submitted for your approval.

## Project Commencement: Relax, We'll Take It From Here

Your Project Management team has been assembled, the construction schedule has been established, the proper permits are in place, and a collection of highly qualified, hand-picked subcontractors has been selected. Construction is underway!

Throughout the duration of the construction process, you are invited to attend weekly progress meetings, where you will receive up-to-date status reports directly from your on-site Project Management team. We know how important your project is to you; it is not only a financial investment on your part, but a personal one as well. Your feedback is welcome and, in fact, encouraged.

Upon completion, we'll walk you through every square inch of your new facility. If you forget your fine-toothed comb, you can borrow one of ours. Any detail found to be out of place will be remedied immediately—no questions asked, no problem. Your satisfaction is guaranteed, and all of Lamar Construction's work comes with a Five Year Warranty.

## Client Testimonials: Building Partnerships is How We Build Business

*We began working with Lamar Construction in 1997 on our building expansion and maintenance needs. From small projects to large, each job has been handled with utmost professionalism and integrity.*

- DOUGLAS N. BRADLEY, Vice President & CFO, Challenge Manufacturing

*We only had six months to complete and move in to our new dealership. From the start I was amazed by the speed and organization of the construction process. Five months later we moved in. Lamar had exceeded our expectations. The quality and design of our building is amazing.*

- MARK LAFONTAINE, Owner, Great Lakes Ford Muskegon

*I would like to express my sincere appreciation to the Lamar Construction Team. I believe the Lamar Team made certain that every aspect of the project was addressed. The regular meetings also assured me that the project details were being properly managed and on time. Thank you for a high quality job.*

- WESLEY KOOPS, Owner, Koops Inc.

*I was initially skeptical that Lamar Construction could fulfill its promises of quality, on-time performance, and staying within our budget. I have to say that Lamar Construction met and exceeded all of our expectations. I could not be more pleased with how the project went, from beginning to end.*

- GREGORY C. PUCCI, President, Stanley Steemer Great Lakes Inc.

*One of the best ways to reward a job well done is to reward with more work. We've done that. The character and competence of Lamar Construction shines brightly. We consider it a privilege to have a supplier such as Lamar Construction help us achieve our goals.*

- JIM VANDERKOLK, President, Royal Plastics Inc.

*Lamar's performance in completing a first-class facility in a timely manner and on budget was exemplary. Their commitment and dedication to quality did not go unnoticed. I would not hesitate to recommend Lamar Construction to anyone seeking a top-notch team to get the job done.*

- CRAIG D. THOMPSON, President, Quoin Inc.